



**IMPACT
REPORT
2021
2022**



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Emergency
Room Visits
44,816

Outpatient
Visits
158,184

Diagnostic
Imaging
Procedures
88,856

Drive-Thru
COVID-19 Tests
125,130

Completed
Orthopedic
Surgical Cases
1,166



I am so proud to share the 2021/2022 Dartmouth General Hospital Foundation Annual Report with you. We have had another amazing year thanks to your engagement and commitment.

We can feel the unwavering support of our community behind us as we continue to fundraise for the advancements and innovations taking place now and in the future at the Dartmouth General Hospital.

We were able to recognize our donors and their amazing support this year at our In Gratitude Reception, where we launched the Fraser Conrad Society and unveiled our Lifetime Giving Donor Wall, which you can visit in the main lobby of DGH. I was so happy to see so many of you in person and thank you for your continued support.

Despite the constant changes caused by the ongoing pandemic, we have been lucky enough to see you at events like our Drive-Thru Lobster Dinner, DGH Golf Classic, Radiothon on 105.9 Seaside FM, and more. The support of DGH staff, volunteers, and donors is amazing and we are so lucky!

I would like to say thank you to our outgoing Board Chair, Bruce Delo. His leadership and dedication to the Dartmouth General Hospital Foundation over the past two years has been incredible. Thank you, Bruce, for all of your hard work.

As we are all finding out what our new normal will look like, one thing we know we can count on is the amazing community support for the Dartmouth General Hospital and its Foundation.

Thank you - we couldn't do this without you.

With Gratitude,

Stephen Harding, President & CEO

The generosity and support shown for the Dartmouth General Hospital by our community and beyond is truly inspiring. It is a driving force behind the continuing improvements to the hospital's facilities, procurement of leading-edge equipment, and the advancement of technology to enhance the patient experience. Donors are seeing the results of their generosity every day. On behalf of the Dartmouth General Hospital Foundation Board of Directors, I would like to thank each and every donor for their support and for their commitment to advancing the quality of health care in our community.



With the successful Above and Beyond campaign behind us, we have continued to build on that momentum by focusing efforts on putting the latest tools and equipment in the hands of our hospital professionals. Bringing the first ever MRI to the DGH is close to fruition and this just would not have been possible without the generous support of donors. The Foundation works closely with the site leadership team to ensure funding is made available in a timely manner for a variety of needs, all targeted at enhancing the patient experience. None of this would be possible without donors like Jack and Anita, or volunteers like Olga who you will read about later.

Serving as Board Chair these past two years has been a distinct pleasure. The opportunity to connect with donors, to work with the hospital's leadership team, and to witness the talent and dedication of the Foundation staff has been rewarding to say the least. Seeing the impact of Dartmouth's philanthropy is an experience I won't soon forget.

I would like to welcome Dan Gibson to his new role as Board Chair and to thank all Board members for their considerable contributions. Most of all and once again, sincerest thanks to each and every donor. You are "change makers".

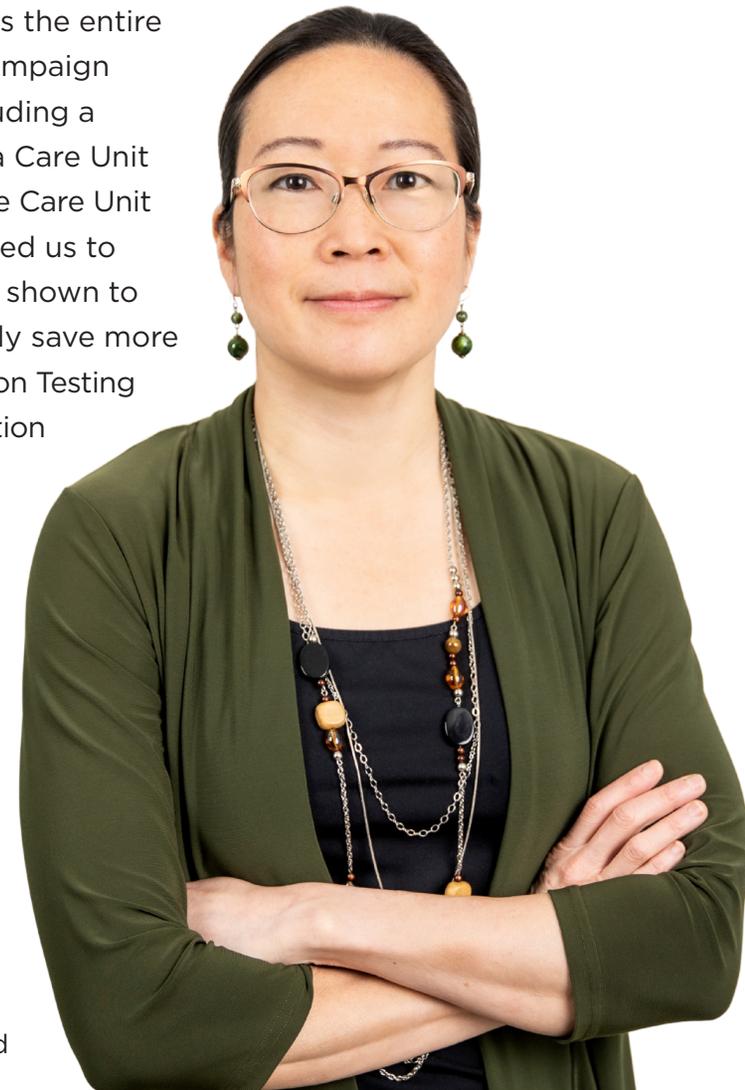
Bruce Delo, DGHF Board Chair

MESSAGE FROM MEDICAL SITE LEAD, DR. NATALIE CHENG, AND DIRECTOR OF HEALTH SERVICES, LORI SANDERSON

This past year, our health care system has struggled through incredible hardships as a result of the COVID pandemic, overcrowded hospitals, and healthcare workforce shortages. Despite these challenges, and in large part due to the enormous support and generosity of the Dartmouth community and the DGH Foundation, we have continued to grow and thrive, and we've celebrated numerous positive milestones this year.

The QEII New Generation project has been a tremendous undertaking – the largest healthcare infrastructure project in Nova Scotia's history, with system-wide transformational change that spans the entire HRM. The overwhelming support provided through the DGHF Above and Beyond campaign has helped DGH undergo a dramatic transformation over the past several years, including a bright and spacious front lobby, eight brand new operating rooms, a Post Anesthesia Care Unit (PACU), over 48 beds on the 5th floor, the new Lorraine Elizabeth Brownrigg Intensive Care Unit and diagnostic imaging department. The John and Judy Bragg Innovation Fund helped us to bring the GI Genius, the first of its kind in Canada, to DGH. This technology has been shown to improve the detection of pre-cancerous polyps during colonoscopy, and will hopefully save more Nova Scotian lives. We're just about to open our new and improved Pulmonary Function Testing Lab, with an additional machine to help address the long wait times for pulmonary function testing. This is only a snapshot of the many improvements we've seen this year, and all of these initiatives are having a profound impact on our patients, our staff, and our community each and every day.

On behalf of the Dartmouth General Hospital leadership, we'd like to give our sincere thanks to the DGH Foundation Board of Directors, Foundation staff, volunteers, donors and stakeholders. Your tremendous support and generosity is directly enhancing patient care, supporting the dedicated staff and physicians of DGH, fostering our unique culture of innovation, and supporting health and wellness in the Dartmouth community.



Dr. Natalie Cheng
Medical Site Lead

DARTMOUTH GENERAL HOSPITAL FOUNDATION BOARD OF DIRECTORS 2021/2022

EXECUTIVE

Chair

Bruce Delo, Senior Consultant, Delo Consulting

1st Vice Chair

Dan Gibson, Retired Senior Management, The Shaw Group

2nd Vice Chair

Rick Flynn, Community Volunteer, Retired Aviation Executive

Treasurer

Jennifer Alward, Senior Manager, KPMG LLP

Secretary

Sharon Davis-Murdoch, Co-President of Health Association of African Canadians

DIRECTORS

Dr. Natalie Cheng

Medical Site Lead, DGH

Joseph Diab

President, Baker Drive Developments

Mark Gascoigne

CEO, Director of Strategy, Trampoline Branding

John Fitzpatrick, Q.C.

Partner at BoyneClarke LLP

Sandra Lambie

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Paul O'Hearn

Director, National Accounts Atlantic Region, TD Bank Group

Mark Sherman

Retired, VP & COO, Irving Oil

Candace L. Thomas, Q.C.

Deputy Minister of Justice and Deputy Attorney General for the Province of Nova Scotia

EX-OFFICIO

Stephen Harding

President and CEO, DGH Foundation

Lori Sanderson

Health Services Director, DGH

Vickie Sullivan

Interim Vice President, Operations, Central Zone



Lisa Cottreau
Manager, Donor Engagement



Maria West
Manager, Finance &
Donor Services



Kiana Pace
Manager, Communications
and Marketing



Jenna Joyce
Manager of Philanthropy



Heather Mosher
Administrative Assistant



Shannon Shields
Philanthropy Officer



Suzanne McCarroll
Campaign Coordinator



Maryann Couture
Special Events Officer



Stephen Harding
President & CEO





Get Up There

Like the 2021 GUT, the event this year was an “Urban GUT” with participants raising funds until April 1st, and then climbing to the top of Citadel Hill with their teammates.

Funds raised this year helped purchase equipment such as a GI Genius™ – the first of its kind to be purchased in Canada.

GI Genius is a computer-aided detection (CADe) system that

features an innovative artificial intelligence technology to help detect more polyps than the human eye during a colonoscopy.

Event Held April 1, 2022

Thank you so much to everyone who participated in the 2021 DGH Golf Classic.

This year’s sold out event raised almost \$90,000 to support the Dartmouth General, and our online auction was a huge success with more than 135 items!

We are so thankful to our co-presenting sponsors MNP Ltd. and O’Regan’s Automotive Group. A special thank you to Auction Advantage for their amazing support of our online auction.

Total Raised: \$89,563



GOLF CLASSIC

In 2021 our Lobster Dinner and Auction looked a bit different than it had in the 35 years prior. Due to ongoing COVID-19 restrictions we decided to hold a drive-thru Lobster dinner with an online auction, concert, and 50/50 raffle. Thanks to the hard work of our Lobster Committee, the support of

our presenting sponsor Conrad Brothers Ltd., and an incredible matching donation from the J&W Murphy Foundation, this was our most successful Lobster Dinner ever!

Special thank you to the amazing volunteers, Chef Rob Maclsaac and team, Fisherman’s Market, Adam Baldwin, and more for making this event such a success.

Total Raised: \$227,595



Lobster Dinner Drive-Thru

We were thrilled to be welcomed back to 105.9 Seaside FM for our second annual Radiothon on October 23, 2021. We shared patient stories, interviews with hospital staff and volunteers, and wonderful music from Dave Carroll and Adam Baldwin.

We were so happy to dedicate a portion of this Radiothon to remembering Seaside FM founder Wayne Harrett. Without Wayne, this event wouldn’t have been possible.

Thank you to everyone who share their stories, and to those who tuned in!

Total Raised: \$73,532



Radiothon 2021

EQUIPMENT, RESEARCH, AND PROGRAMS FUNDED IN 2021/2022

Thanks to the exceptional support of our donors, volunteers, and community, the Dartmouth General Hospital provided over \$1.7 Million in funding for priority equipment, technology, and training to staff at the Dartmouth General Hospital in 2021/2022.

The following page will detail some of the equipment funded in 2021-2022, but we have also been so proud to help staff reach their personal and professional goals by offering **learning experiences, training, and lectures.**

The Dartmouth General Hospital African Nova Scotian Healthcare Scholarship is another program that started in 2021 that we are pleased to share. This scholarship was available to one African Nova Scotian student from each of the six Dartmouth High Schools. These students are planning on pursuing a career in the healthcare industry, and were thrilled to be toured around Dartmouth General Hospital by Dr. Chadwick Williams last June.

This scholarship program is so important to the Foundation and the Dartmouth General Hospital, as we are striving to have a workforce that accurately represents the population it serves.

We are also proud of the Drive-Thru Blood Collection program, funded by **The John and Judy Bragg Innovation Fund**, which is helping make blood collection more accessible for patients.

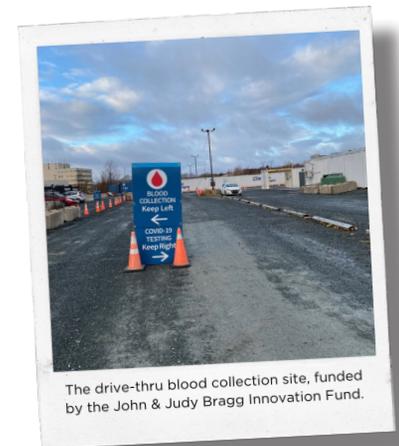
Another great innovation piloted at the Dartmouth General!

Thank you so much to everyone who attended and supported our events, donated by phone, mail, or online, and volunteered their time.

We couldn't have done this without you.



Dr. Chadwick Williams and Stephen Harding with the 2021 DGH African Nova Scotian Healthcare Scholarship recipients



The drive-thru blood collection site, funded by the John & Judy Bragg Innovation Fund.



Capital Equipment Funded This Year- \$1,701,841

- GI Genius
- BMD (Bone Mineral Density) Unit with Lead vests & skirts (set of 6)
- Pulmonary Function Lab (2 units)
- Portable Vital Signs Monitors w stand (2)
- 2 Bladder Scanners
- 2 Blanket Warmers
- Nasal Scope
- Tonopen
- Thulium Laser
- 12 Recliner Chairs for patients in Surgical Suite
- Blood Transfusion Automated Instrument
- Cellavision Body Fluid Key
- Rigid Containers (includes bottom, lid and basket)
- 2 Echo Beds for Cardiac Investigations
- Spirometer
- Space Labs Holter and Loop System
- Bladder Scanner
- Video Bronchoscope
- 2 Bariatric Beds & Mattress
- 10 Hemodialysis Chairs
- Slit Lamp
- ECG Machine
- Portable Monitor
- Hard Wired Cardiac Monitor
- Pocket Monitor
- Dental Surgical Equipment
- Endoscopic Retrograde Cholangiopancreatography
- Critical Care Non-Invasive Ventilator

Programs - \$53,400

- PLANS - Promoting Leadership in Health for African Nova Scotians
- Fred Smithers Cold Therapy Lending Program
- Gerald Burns Memorial Lecture Series

John & Judy Bragg Innovation Fund - \$100,000

- Drive-thru Blood Collection Pilot

Education - \$51,236

- Mental Health Education Fund
- MacLeod Education Fund
- DGH African Nova Scotian Healthcare Scholarships



Stephen Harding addressing the crowd at the TD Heart Health Project's Faith Event



Vital signs Machine



Thulium Laser



Portable Monitor for Intubation



Pulmonary Function Testing Equipment



PLANS tour with Dr. Williams

Volunteer Spotlight Olga Bellefontaine - The Pink Lady

Volunteers are an essential part of the DGH team, and DGH staff are always excited to share stories about the incredible people who take time out of their days to make a difference for hard working hospital staff. Alex Grant, a Med Rec Tech in DGH Emergency, reached out to DGHF to let us know about Olga Lunde Bellefontaine.

“There’s a very special volunteer at DGH Emergency, her name is Olga,” said Alex. “Olga’s regular volunteer day is Wednesday and she always showed up with home made treats for the Emergency staff. Due to COVID 19 restrictions we no longer have our volunteers on site - yet, every Wednesday during the pandemic, Olga has continued to drop off her treats to us. This has been a huge boost for our morale. One of our RNs even refers to that day as “Pink Lady Wednesday”, referencing the coats often worn by DGH Auxiliary.”

Olga loves being a part of the Emergency Room staff’s Wednesday routine, saying “...they just deserve it. They work so hard, and I realized that it means so much to them, this little thing - a square or something! I look forward to getting back and seeing them.”

As for being recognized by the Emergency Room staff in this way, Olga is overwhelmed and grateful.

“It means so much, it really humbles me and I certainly didn’t want acknowledgment for something this small. Now, realizing what this means to a lot of them is really eye-opening. The staff have left flowers for me, and these beautiful cards that just bring tears to your eyes. Reading some of their cards about how they look forward to this and how it brightens their day, that meant everything.”

The Dartmouth General Hospital is proud of the culture of collaboration and community, which owes a lot to the incredible volunteers like Olga and the staff who take the time to recognize their contributions.

Alex says it best: “Thank you to Olga and all of our volunteers. We miss them and are looking forward to welcoming all of them back when it is safe to do so.”



Patient Spotlight Christina Dadford Simpson

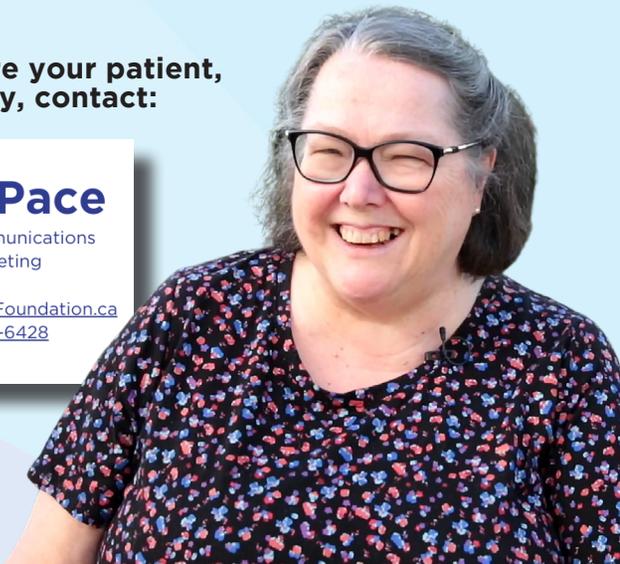
On June 15, 2021 Christina Dadford Simpson came to the Dartmouth General Hospital to have her knee replaced. Christina had been delaying the surgery for almost two years because she was afraid of the process, but she quickly learned that she had nothing to fear.

“It was a foolishness to [delay surgery] because everything about the process was made so much easier by the people who work at the Dartmouth General - starting with the lady at the front desk who was so sweet to me,” said Christina. “The nurses were great. The day of the surgery everybody explained things to me, and explained why they needed to explain things.”

Christina’s positive patient experience didn’t end there. As part of her healing process she was able to take advantage of the **Fred Smithers Cold Therapy Lending Program**. This program is another great addition to the **Fred Smithers Centre for Orthopedic Care** at the Dartmouth General, and especially important to Fred personally. Following his own orthopedic surgery, Fred benefited from Cold Therapy and wants to ensure that others can have access to that same level of care - regardless of what their insurance covers.

“That made all the difference for me,” Christina said. “I was so uncomfortable and it was the only thing that really allowed me to feel comfortable and go to sleep. It’s thanks to the most generous man called Fred Smithers, who I think is the most amazing guy ever - never met him, but I love that man!”

If you would like to share your patient, volunteer, or donor story, contact:



Donor Spotlight - Radiothon Rockstars Jack & Anita MacKinnon

Jack and Anita MacKinnon have been showing their support of the Dartmouth General Hospital and its Foundation for a long time, but they were reintroduced in 2020 when they became the biggest personal donors to our very first Radiothon. Their \$10,000 donation to Radiothon was the first step in what has become an amazing relationship.

Jack and Anita are longtime Dartmouth residents, with Jack recently retiring following a successful career in the automotive sector. They feel that the Dartmouth community has always been good to them and was instrumental in building Jack's career, so they want to give back to the community that has given them so much.

Following the incredible gift to the 2020 Radiothon, Jack and Anita learned more about the DGH redevelopment through meetings with the Foundation staff, and they were impressed by the progress made at DGH. They decided they wanted to be a part of that progress and made a transformational gift in the form of purchasing a brand-new ultrasound for the Diagnostic Imaging Department.



Left: A blanket warmer.
Middle: Jack & Anita with Stephen Harding during the 2020 Radiothon
Right: An Ultrasound Unit

The MacKinnon's generosity didn't stop there.

Following a personal experience in the Emergency Department, Jack and Anita saw firsthand the difference a warm blanket can be on a tough day, leading them to generously donate the funds needed to purchase a blanket warmer during our 2021 Radiothon.

"The new DGH Emergency Department Blanket Warmer has been placed in a highly utilized area for our patient population arriving via EHS," said Rachel Nalepa, Nurse Manager. "The offer of a warm

blanket to our patients in this space is a welcomed comfort for them during what is often a very challenging time."

Blanket warmers are a key piece of equipment in any hospital setting, especially in an emergency department. From treating critically ill patients who may be experiencing shock or trauma, helping with IV treatment, to providing comfort to patients, the blanket warmer is an investment that will impact many patients that come to the Dartmouth General Hospital Emergency Department.

Thank you to Jack, Anita, and all of our amazing donors who are helping us provide *innovation and exceptional care through inspired giving*.

Together, we can ensure that the Dartmouth General Hospital can be a centre of excellence now and in the future.

If you would like to support the future of care you can donate by phone at (902) 460-4149, or online at www.dghfoundation.ca.

Use the camera on your phone to scan the QR code below to be taken directly to our online donation form!





5West Now Open - A Story More Than 30 Years in the Making

We are so proud to share a look at the completed 5th floor. More than 30 years ago the fifth floor was added to the Dartmouth General in anticipation of future use. That future use is now a reality!

In May of 2020 5East was completed, and construction is now complete on 5West and it looks amazing! The rooms and staff areas are gorgeous, with many having incredible views. The artwork featuring the beautiful city of lakes theme has turned this area into a work of art!

In February we were excited to learn that 12 of the 24 beds on 5West will be dedicated surgical beds. This guaranteed space is a big step towards addressing surgical wait times -six of these surgical beds have opened as of mid-June 2022.

You can watch a pre-recorded tour of 5West by scanning the QR code below with your phone's camera.



Reckitt, the Maker of Lysol, donates over \$300,000 in Lysol Wipes through the Dartmouth General Hospital Foundation for Front-Line Staff and Local Community Groups

A generous donation from Lysol of 63,000 packs of Lysol disinfectant wipes was shared around HRM in early 2022.

This \$300,000 gift through Dartmouth General Hospital Foundation is helping keep our communities safe and clean.

Lysol approached Dartmouth General's Foundation after they heard about the Foundation's work with not only the Dartmouth General Hospital, but with the community partnerships it focuses on as well.

The wipes, unable to be used in the hospital due to scent restrictions, were shared with all Dartmouth General Hospital staff and incredible community organizations in Dartmouth and Halifax, such as the Healthcare Association of African Canadians, University/High School Foodbanks, Shelters, and many more.

Thank you so much to all our local Councillors, MLAs, Mayor Mike Savage, and more for connecting us to so many organizations that will greatly benefit from this incredible donation.

Lysol is making substantial donations to good causes in Canada, reaching the most vulnerable communities and non-profit organizations across Canada.



Thank you so much to the @DGFoundation for your donation of a pallet of Lysol wipes for our Centre! ❤️



We won't let a storm stop us from preparing our next @SquareRootsSMU orders. Special thanks to the @DGFoundation for the Lysol wipes, which will be included in this weeks bundles. You're helping to keep us safe. Thank you for the support ❤️



WOW! Thanks to the folks over at @DGFoundation for donating (if my math serves me correctly) around 1,200 Lysol wipes. They couldn't have come at a better time!

We have a big facility and these are a huge help 😊



We are happily sanitizing everything in the HomeBridge Community thanks to this HUGE donation of Lysol Wipes from Lysol Canada via the Dartmouth General Hospital Foundation. #StaySafeStayHealthy #grateful



Thank you to the @DGFoundation and Lysol for this generous donation of Lysol wipes to HRFE. More information about this gift for healthcare staff, emergency responders and community groups: shar.es/aWDrYt1



The Kiwanis Club of Dartmouth Presenting a case of Sani wipes on behalf of the Dartmouth General Hospital Charitable Foundation to Kathleen at Early Learning, located in the North Woodside Community Centre.



FIRST GI GENIUS™ PURCHASED IN CANADA

Dartmouth General Hospital is the first hospital in Canada to purchase Medtronic's computer-aided detection system thanks to funding from the Get Up There! event and

**The John and Judy Bragg
Family Foundation**



Dr. Chadwick Williams and Endoscopy
Nurse Emma Covey at GUT 2022

Funds raised at the Get Up There (GUT) event in 2022, as well as funds from the **John and Judy Bragg Innovation Fund** went towards the purchase of a GI Genius™ – the first of its kind to be purchased in Canada. **The John and Judy Bragg Innovation Fund** was created in 2020 to support innovation at Dartmouth General. John and Judy Bragg have generously agreed to donate up to \$100,000 annually, to a total of \$1 Million over 10 years. The fund is intended to promote innovative ways of delivering patient care that will have a positive impact on society.

The GI Genius™ is a computer-aided detection system with an innovative artificial intelligence technology that is used to help detect polyps during a colonoscopy. The generosity of the **John and Judy Bragg Family Foundation**, as well as the event participants allowed us to purchase this technology and have it installed on April 4, 2022.

The GI Genius™ Intelligent Endoscopy Module can distinguish between normal (healthy) colon mucosa and potentially dangerous tissue regions, with the aim to direct the physician's attention to these suspect regions to minimize the risk of missing a lesion during a colonoscopy.

Dr. Chad Williams, a Gastroenterologist at Dartmouth General Hospital is thrilled with the purchase of this technology.

“GI Genius uses AI, or artificial intelligence, with pattern recognition assessing the walls of the colon to identify certain features like pit patterns and identify if there are polyps or

not. This device is able to find polyps that could be missed by the human eye, and the data shows that GI Genius can help increase the detection rate up to 14% over colonoscopy alone. Dartmouth will be a front-runner as one of the first hospitals to purchase this in Canada, and we're so excited to put this into use for our patients.”

In 2022, GUT partnered with the Dartmouth General Hospital Foundation for the third year to help support the purchase of equipment and technology, like the GI Genius™, for the Dartmouth General Hospital's endoscopy team. The GUT team is on a mission to bring awareness to colorectal cancer through GUT - a public awareness movement, fundraiser and event.

“We are so happy to work with the GUT team again this year to increase the focus on, and early detection of colorectal cancer in Nova Scotia,” said Stephen Harding, President & CEO of Dartmouth General Hospital Foundation. “Dartmouth General Hospital Foundation is thrilled to be working with donors like **The John**

and Judy Bragg Family Foundation and **GUT** to bring GI Genius™ technology to the exceptional endoscopy team at Dartmouth General. This is yet another great example of the culture of Innovation at Dartmouth General!”



Thank you to **Get Up There!** and **The John and Judy Bragg Family Foundation** for making this possible.

Summary Financials for the Year Ending March 31, 2022 Summary Statement of Financial Position

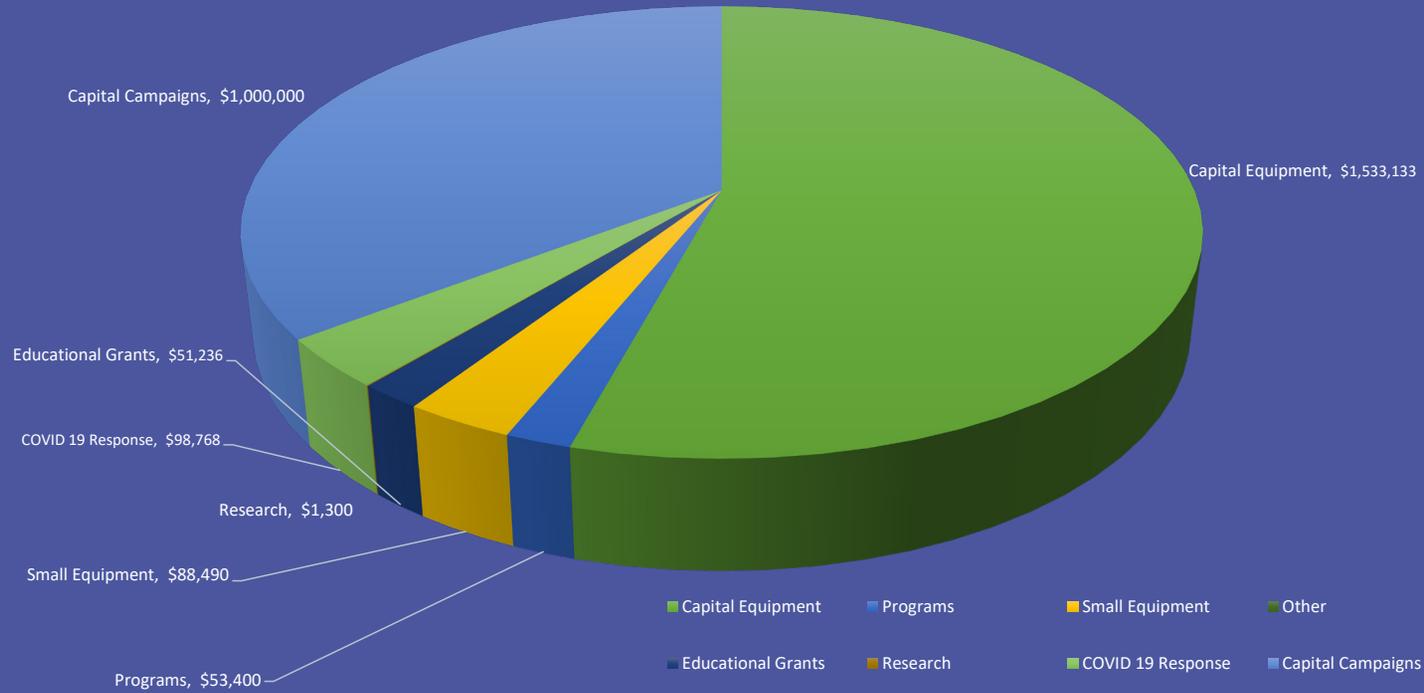
	2022	2021
Assets	\$ 7,399,763 Current Assets	\$ 7,900,485 Current Assets
	\$ 18,461,763 Investments at Market Value	\$ 17,093,874 Investments at Market Value
	\$ 162,941 Capital Assets	\$ 221,333 Capital Assets
	\$26,024,467	\$25,215,692
Liabilities & Fund Balances	\$4,235,777 Payables and accruals	\$4,074,128 Payables and accruals
	\$21,788,690 Fund balances at year end	\$21,141,564 Fund balances at year end
	\$26,024,467	\$25,215,692

Summary Statement of Operations & Changes in Fund Balances

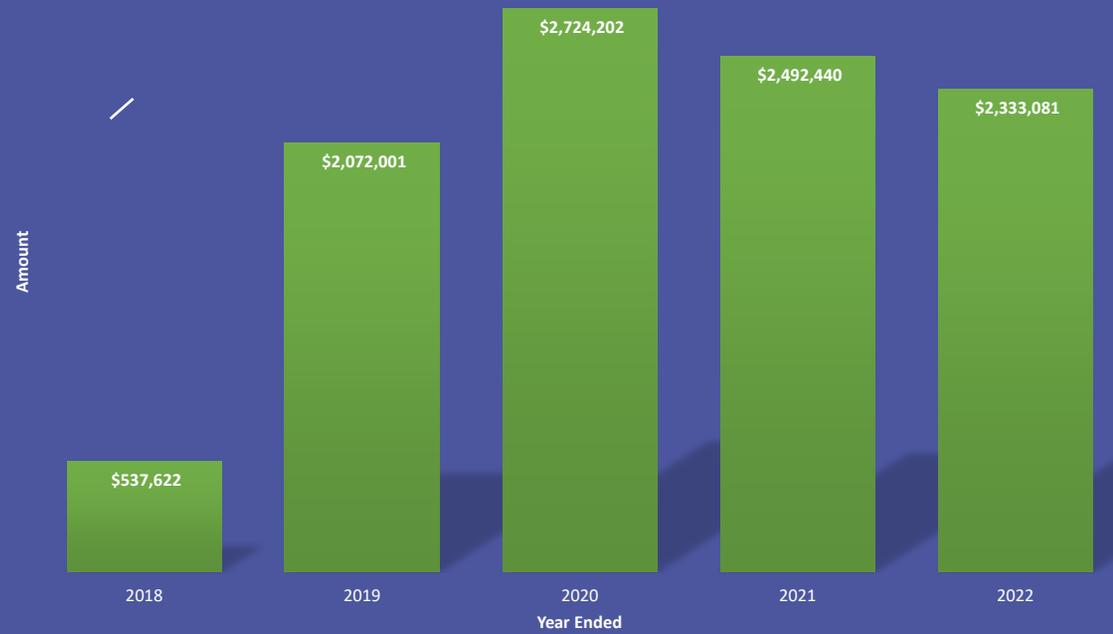
REVENUE	2022	2021
Donations - Core Operations	\$747,303	\$995,717
Donations - Capital Campaigns	\$ 1,585,778	\$1,496,723
Investment Income	\$ 1,079,091	\$526,468
Parking & Special Events	\$ 900,614	\$389,002
Other Revenue (Government Assistance in 2021)	\$ 73	\$95,443
	\$4,312,859	\$3,503,353
EXPENSES		
General Operating & Fundraising	\$922,199	\$941,150
Capital Campaigns	\$374,802	\$374,579
	\$1,297,001	\$1,315,729
Excess of revenue over expenses before distributions	\$ 3,015,858	\$ 2,187,624
Distributions to Hospital/NS Heath:		
Equipment	\$1,701,841	\$837,293
Capital Campaigns	\$1,000,000	\$1,622,475
Programs, Education, Research	\$124,486	\$302,520
	\$2,826,327	\$2,762,288
Excess (loss) of revenue over expenses before unrealized loss due to change in market value of investments	\$189,531	\$(574,664)
Unrealized gain (loss) due to change in market value of investments	\$457,595	\$2,602,501
Excess (deficiency) of revenue over expenses	\$647,126	\$2,027,837

Impact of Your Donations

Distributions by Category



Trend in the Last Five Years- Total Donations



Introducing the Fraser Conrad Society

Celebrating Longtime
DGH Foundation Donors

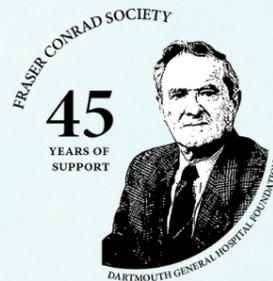
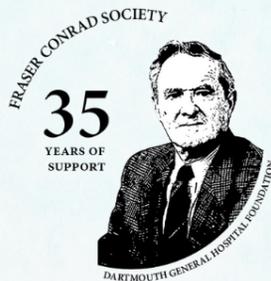
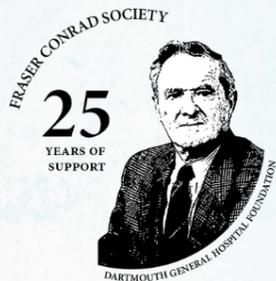
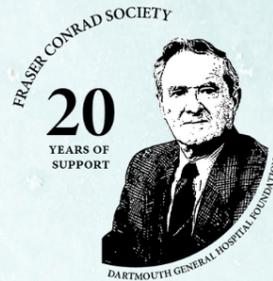
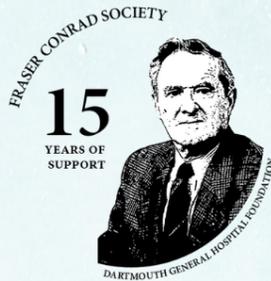
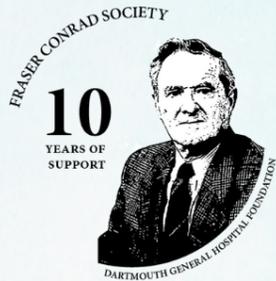


The Fraser Conrad Society honours the memory of one of our founders and loyal supporter of the DGH. Fraser, along with his wife Glenna Conrad, supported the Foundation long before our doors even opened.

His legacy continues with the family through the next generation at Conrad Brothers and Conrad Transportation.

We have tremendous appreciation for the Conrad Family.

The Fraser Conrad Society recognizes six important milestones:



Lifetime Giving Donor Wall Unveiled



Our Lifetime Giving Donor Wall is our way of showing our appreciation for the donors who have continued to support the Foundation, and to show the historical and continuing impact they have on the Dartmouth General Hospital.

We are so proud of this wall, which will be updated annually, and invite you to view our unveiling video by scanning the QR code below using the camera on your phone.

Thank you for your continued support.



YOUR GENEROSITY CREATES BIG IMPACT

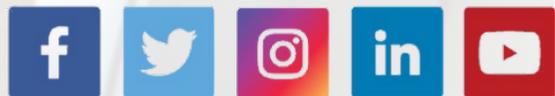
WAYS YOU CAN GIVE:

- One-time gifts
- Monthly Giving
- Memorial Giving
- Tribute Giving
- Planned Giving
- Attend our Special Events
- Through Community Partners

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Dartmouth General Hospital Foundation
325 Pleasant Street
Dartmouth, NS B2Y 4G8

Phone us at 902-460-4149 or email us at info.dghfoundation@dghfoundation.ca



@DGHFoundation



**DARTMOUTH GENERAL HOSPITAL CHARITABLE
FOUNDATION**

FINANCIAL STATEMENTS

MARCH 31, 2022

**DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION
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MARCH 31, 2022**

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Baker Tilly Nova Scotia Inc.
Suite 201, 130 Eileen Stubbs Ave
Dartmouth, NS
Canada B3B 2C4

D: +1 902.404.4000
F: +1 902.404.3099

halifax@bakertilly.ca
www.bakertilly.ca

INDEPENDENT AUDITORS' REPORT

To the Directors of:
Dartmouth General Hospital Charitable Foundation

Qualified Opinion

We have audited the financial statements of **Dartmouth General Hospital Charitable Foundation** ("the Foundation"), which comprise the statement of financial position as at March 31, 2022 and the statements of operation, operations by fund and changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and supplementary schedules.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2022 and 2021, and results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Foundation derives revenues from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Foundation and we were not able to determine whether any adjustments might be necessary to revenues, excess of revenues over expenses, assets and fund balances.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Baker Tilly Nova Scotia Inc

Dartmouth, Nova Scotia
June 22, 2022

Chartered Professional Accountants

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 4
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2022

	2022	2021
	\$	\$
REVENUES		
Donations (Schedule 1)	2,333,081	2,492,440
Investments (Schedule 2)	1,079,091	526,468
Parking, net (Schedule 3)	581,113	234,900
Special events, net (Schedule 4)	319,501	154,102
Other (Note 8)	<u>73</u>	<u>95,443</u>
	<u>4,312,859</u>	<u>3,503,353</u>
EXPENSES		
Fundraising and office (Schedule 5)	162,404	161,201
Insurance	3,310	3,200
Interest and bank charges	3,047	2,854
Investment management fees	131,885	141,065
Professional fees	30,499	28,214
Redevelopment campaign	374,802	374,579
Salaries and wages	<u>591,054</u>	<u>604,616</u>
	<u>1,297,001</u>	<u>1,315,729</u>
EXCESS OF REVENUES OVER EXPENSES FROM OPERATIONS	3,015,858	2,187,624
DISTRIBUTIONS (Note 9)	(2,826,327)	(2,762,288)
UNREALIZED GAIN DUE TO CHANGE IN MARKET VALUE OF INVESTMENTS	<u>457,595</u>	<u>2,602,501</u>
EXCESS OF REVENUES OVER EXPENSES	<u>647,126</u>	<u>2,027,837</u>

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION
STATEMENT OF OPERATIONS BY FUND AND CHANGES IN FUND BALANCES
AS AT MARCH 31, 2022

	Externally Restricted					Unrestricted	2022	2021
	Internally Restricted Capital Fund	Capital Campaign Fund (Note 10)	Palliative Care Fund	Cardiology Education Fund				
	\$	\$	\$	\$	\$	\$	\$	
Balance - beginning of year	-	1,385,047	58,741	5,803	19,691,973	21,141,564	19,113,727	
Revenues	(58,391)	1,586,416	5,760	-	2,779,074	4,312,859	3,503,353	
Expenses	-	(374,802)	-	-	(922,199)	(1,297,001)	(1,315,729)	
Distributions	-	(1,000,000)	-	-	(1,826,327)	(2,826,327)	(2,762,288)	
Unrealized gain due to change in market value of investments	-	-	-	-	457,595	457,595	2,602,501	
Excess (deficiency) of revenues over expenses	(58,391)	211,614	5,760	-	488,143	647,126	2,027,837	
Interfund transfers	58,391	-	(679)	-	(57,712)	-	-	
Balance - end of year	-	<u>1,596,661</u>	<u>63,822</u>	<u>5,803</u>	<u>20,122,404</u>	<u>21,788,690</u>	<u>21,141,564</u>	

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 6
STATEMENT OF FINANCIAL POSITION
AS AT MARCH 31, 2022

	2022	2021
	\$	\$
ASSETS		
CURRENT		
Cash	4,635,759	7,720,254
Short term investments	2,667,284	70,224
Accounts receivable (Note 3)	64,468	81,572
Prepays	<u>32,252</u>	<u>28,435</u>
	7,399,763	7,900,485
INVESTMENTS (Note 4)	18,461,763	17,093,874
CAPITAL ASSETS (Note 5)	<u>162,941</u>	<u>221,333</u>
	<u>26,024,467</u>	<u>25,215,692</u>

LIABILITIES

CURRENT		
Accounts payable and accrued liabilities	160,429	280,851
Deferred revenue	47,870	15,000
Due to Nova Scotia Health Authority	<u>4,027,478</u>	<u>3,778,277</u>
	<u>4,235,777</u>	<u>4,074,128</u>

FUND BALANCES

EXTERNALLY RESTRICTED	1,666,286	1,449,591
UNRESTRICTED	<u>20,122,404</u>	<u>19,691,973</u>
	<u>21,788,690</u>	<u>21,141,564</u>
	<u>26,024,467</u>	<u>25,215,692</u>

COMMITMENTS (Note 7)

Approved by the Board


 _____ Director


 _____ Director

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 7
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2022

	2022	2021
	\$	\$
CASH PROVIDED BY (USED FOR):		
OPERATING		
Excess of revenues over expenses	647,126	2,027,837
Items not affecting cash		
Amortization	58,391	54,923
Unrealized gain due to change in market value of investments	(457,595)	(2,602,501)
Gain on sale of investments	(744,769)	(143,475)
	(496,847)	(663,216)
Changes in non-cash working capital items		
Accounts receivable	17,104	18,818
Prepays	(3,817)	(18,996)
Accounts payable and accrued liabilities	(120,421)	189,557
Deferred revenue	32,870	(10,898)
Due to Nova Scotia Health Authority	<u>249,201</u>	<u>1,057,351</u>
	(321,910)	572,616
INVESTING		
Purchases of investments	(2,831,627)	(224,167)
Proceeds on sale of investments	69,042	2,610,458
Acquisition of capital assets	<u>-</u>	(69,369)
	(2,762,585)	2,316,922
CHANGE IN CASH	(3,084,495)	2,889,538
CASH - beginning of year	<u>7,720,254</u>	<u>4,830,716</u>
CASH - end of year	<u>4,635,759</u>	<u>7,720,254</u>
CASH CONSISTS OF:		
Cash	3,002,417	2,177,292
Restricted cash	<u>1,633,342</u>	<u>5,542,962</u>
	<u>4,635,759</u>	<u>7,720,254</u>

1. OPERATIONS

Dartmouth General Hospital Charitable Foundation ("the Foundation") works in partnership with individuals, corporations, foundations, service organizations and governments to secure funding to support the patient care capital improvement requirements of the Dartmouth General Hospital, a site of the Nova Scotia Health Authority ("NSHA").

The foundation is a not-for-profit organization and as such, is not subject to income taxes.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

Fund accounting

Unrestricted fund

The Unrestricted Fund is used for the Foundation's day-to-day ongoing activities including fundraising activities, unrestricted contributions, television, parking and investment income. This fund includes the assets, liabilities, revenues and expenses other than those related to the Externally Restricted Funds or Capital Fund.

Externally restricted funds

The purpose of the Externally Restricted Funds is to account for contributions which have been restricted for a specified purpose by the contributor. The contributions are recorded in the appropriate fund based on the external restrictions associated with them.

Capital fund

The purpose of the Capital Fund is to account for capital assets, including their acquisition, amortization and disposal. Contributions to the Capital Fund are internally restricted.

Cash

Cash consists of cash on hand and bank balances that fluctuate held with a financial institution.

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capital assets

Capital assets are recorded at cost. Amortization is provided for using the following rate and method over their estimated useful lives as follows:

Equipment and software	5 Year	Straight line
------------------------	--------	---------------

One half year's amortization is taken in the year of acquisition.

Impairment of long-lived assets

Long-lived assets are tested for impairment whenever events or changes in circumstances indicate that their carrying value may not be recoverable. An impairment loss is recognized when the carrying amount of the asset exceeds the sum of the undiscounted cash flows resulting from its use and eventual disposition. The impairment loss is measured as the amount by which the carrying amount of the long-lived asset exceeds its fair value.

Revenue recognition

The Foundation follows the restricted fund method of accounting for its contributions.

Donation revenue recognized by the Foundation consists of unrestricted, externally restricted and internally restricted contributions. Unrestricted contributions are recognized as revenue of the Unrestricted Fund when received or receivable if the amount is fixed or determinable and collection is reasonably assured. Externally restricted contributions are recognized as revenue in the appropriate restricted funds when received or receivable if the amount is fixed or determinable and collection is reasonably assured. If externally restricted contributions are received for a purpose for which no restricted fund has been established, the contributions are deferred and recognized in the unrestricted fund when the related expense is incurred. Internally restricted contributions are recognized as revenue in the Capital Fund when received or receivable if the amount is fixed or determinable and collection is reasonably assured.

Net investment income that is not externally restricted is recognized as it is earned in the statement of operations. Net investment income that is externally restricted is recognized as direct increases or decreases in fund balances in the appropriate Restricted Fund.

Parking and special events revenue are recognized as the related service is provided and collection is reasonably assured. Amounts received in advance of the service being provided are recorded as deferred revenues.

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue recognition (Continued)

All other revenues are recognized when the risk and rewards of ownership transfer to the Foundation, the amount is fixed or determinable and collection is reasonably assured.

Contributed goods and services

Contributed materials and services are recognized in the financial statements when their fair value can be reasonably determined and they are used in the normal course of the Foundation's operations and would otherwise have been purchased.

The Foundation benefits from donated services in the form of volunteer time for various programs and objectives of the Foundation. Due to the difficulty of determining their fair value, these contributed services are not recognized in these financial statements.

Income taxes

The Foundation is a registered charity under section 149.1(l) of the Income Tax Act, and, as such, is exempt from income taxes. Accordingly, no provision has been made in the accounts for income taxes.

Financial instruments

Measurement of financial instruments

The Foundation initially measures its financial assets and financial liabilities at fair value.

The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in excess of revenues over expenses.

Financial assets measured at amortized cost include cash, short term investments and accounts receivable.

Financial assets measured at fair value include investments.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and amount due to Nova Scotia Health Authority.

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 11
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2022

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. The amount of any write down is recognized in excess of revenues over expenses. Any previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of a reversal is recognized in excess of revenues over expenses.

Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Estimates are used when accounting for items and matters such as useful lives of capital assets and certain accrued liabilities. Actual results could differ from those estimates.

3. ACCOUNTS RECEIVABLE	2022	2021
	\$	\$
Trade receivables	57,426	81,572
Government remittances recoverable	<u>7,042</u>	<u>-</u>
	<u>64,468</u>	<u>81,572</u>
4. INVESTMENTS	Fair value	Fair value
	2022	2021
	\$	\$
Pooled Funds	18,628,057	17,095,558
GIC (0.85%, maturing June 15, 2022)	<u>2,500,990</u>	<u>68,540</u>
	21,129,047	17,164,098
Less: short term investments	<u>2,667,284</u>	<u>70,224</u>
	<u>18,461,763</u>	<u>17,093,874</u>

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 12
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2022

5. CAPITAL ASSETS	Cost	Accumulated Amortization	Net 2022	Net 2021
	\$	\$	\$	\$
Equipment and software	<u>294,806</u>	<u>131,865</u>	<u>162,941</u>	<u>221,333</u>

6. INTERNALLY IMPOSED RESTRICTIONS

The Foundation has committed to funding certain equipment for the Dartmouth General Hospital, a site of NSHA. Donations made for specific purposes are restricted towards their specified use. The Foundation funds any shortfall for commitments made from unrestricted fund balances.

7. COMMITMENTS

As of April 2017, the Foundation has committed to contribute \$11,000,000 to the NSHA, which will be used towards the Dartmouth General Hospital Redevelopment project. To date, \$6,232,511 (2021 - \$5,232,511) has been distributed from the Foundation to NSHA.

As of March 2021, the Foundation has committed to contribute \$1,600,000 to the NSHA, which will be used towards the purchase of a new Magnetic Resonance Imaging ("MRI") machine. To date, \$NIL (2021 - \$NIL) has been distributed from the Foundation to NSHA.

In May 2022, the Foundation committed to contribute \$2,500,000 to the NSHA, which will be used towards various projects to benefit the patient/visitor experience and improve the efficiency of the Dartmouth General Hospital, as approved by the Board.

8. GOVERNMENT ASSISTANCE

During the year, the Foundation received \$NIL (2021 - \$93,763) under the Canada Emergency Wage Subsidy. This amount is included in other revenues.

9. DISTRIBUTIONS

Distributions are amounts that have been committed by the Board of Directors to the Dartmouth General Hospital, a site of NSHA, towards equipment purchases and other related capital expenditures.

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 13
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2022

10. CAPITAL CAMPAIGN FUND

The Capital Campaign Fund includes amounts for two capital campaigns: The Above and Beyond Campaign which relates to funds to be used towards the Dartmouth General Hospital Redevelopment Project and the Next Campaign which relates to funds for major capital equipment for the Dartmouth General Hospital. The current year operations and changes in fund balances attributable to each of these campaigns present as follows:

	Above and Beyond Campaign \$	Next Campaign \$	Total \$
Balance - beginning of year	1,470,067	(85,020)	1,385,047
Revenues	1,281,951	304,465	1,586,416
Expenses	(56,242)	(318,560)	(374,802)
Distributions	<u>(1,000,000)</u>	<u>-</u>	<u>(1,000,000)</u>
Balance - end of year	<u>1,695,776</u>	<u>(99,115)</u>	<u>1,596,661</u>

11. FINANCIAL INSTRUMENTS

Risks and concentrations

The Foundation is exposed to various risks through its financial instruments. The following analysis provides a measure of the Foundation's risk exposure and concentrations at March 31, 2022.

It is management's opinion that the Foundation is not exposed to significant liquidity, currency, or interest rate risks from its financial instruments. The risks arising on financial instruments are limited to the following:

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Financial instruments that potentially subject the Foundation to concentrations of credit risk consist of cash, short term investments and investments. The Foundation deposits its cash, short term investments and investments in reputable financial institutions and therefore believes the risk of loss to be remote.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The Association is mainly exposed to other price risk.

11. FINANCIAL INSTRUMENTS (Continued)

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

12. COMPARATIVE FIGURES

Certain figures presented for comparative purposes have been reclassified to conform with the financial statement presentation adopted for the current year.

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 15
SCHEDULES OF REVENUES AND EXPENSES
FOR THE YEAR ENDED MARCH 31, 2022

1. DONATIONS	2022	2021
	\$	\$
Bequests	11,553	10,150
Direct mail and newsletter	193,940	112,092
Annual giving	199,621	510,096
Major gifts	299,659	335,367
Memoriums	42,530	28,012
Major Capital Campaign		
Restricted	<u>1,585,778</u>	<u>1,496,723</u>
	<u>2,333,081</u>	<u>2,492,440</u>
2. INVESTMENTS	2022	2021
	\$	\$
Dividends	100,627	109,541
Gain on sale of investments	744,131	143,343
Interest	233,695	273,452
Capital Campaign		
Gain on sale of investments - restricted	<u>638</u>	<u>132</u>
	<u>1,079,091</u>	<u>526,468</u>
3. PARKING	2022	2021
	\$	\$
Revenue	887,708	563,477
Transportation and infrastructure renewal portion	<u>(22,853)</u>	<u>(9,857)</u>
	<u>864,855</u>	<u>553,620</u>
Expenses		
Amortization	58,391	54,923
Bank charges	19,397	11,319
HST adjustment	-	57,639
Management fees	28,992	18,985
Miscellaneous	25,718	25,595
Repairs and maintenance	10,318	9,522
Salaries and wages	91,401	96,715
Snow removal	37,833	37,833
Supplies	<u>11,692</u>	<u>6,189</u>
	<u>283,742</u>	<u>318,720</u>
	<u>581,113</u>	<u>234,900</u>

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 16
SCHEDULES OF REVENUES AND EXPENSES
FOR THE YEAR ENDED MARCH 31, 2022

4. SPECIAL EVENTS	2022	2021
	\$	\$
Revenues		
Auction and lobster dinner	276,415	86,077
Golf tournament	122,726	58,341
Get Up There	<u>27,398</u>	<u>29,903</u>
	<u>426,539</u>	<u>174,321</u>
Expenses		
Auction and lobster dinner	48,820	9,149
Golf tournament	33,163	9,538
Get Up There	17,443	1,532
Radiothon	<u>7,612</u>	<u>-</u>
	<u>107,038</u>	<u>20,219</u>
	<u>319,501</u>	<u>154,102</u>

DARTMOUTH GENERAL HOSPITAL CHARITABLE FOUNDATION 17
SCHEDULES OF REVENUES AND EXPENSES
FOR THE YEAR ENDED MARCH 31, 2022

5. FUNDRAISING AND OFFICE	2022	2021
	\$	\$
Advertising	6,809	9,440
Annual report	806	2,016
Catering	2,813	666
Conferences	5,286	503
Courier	-	27
Design work	2,436	254
Direct mail	29,634	16,730
Donor recognition	-	6,721
Entertainment	148	-
Hospitality	295	-
Local travel	126	242
Lottery	1,000	-
Memberships	3,180	417
Merchant fees	12,278	7,754
Newsletter	13,491	11,990
Photography	1,638	289
Platform fees	5,719	4,471
Postage	2,402	6,916
Printing	191	4,622
Prizes and gifts	2,561	3,287
Recruitment	2,585	680
Rentals	278	3,507
Research tools	2,467	2,507
Software and hardware	4,065	4,338
Subscriptions and journals	929	3,334
Supplies	19,316	10,480
System maintenance and training	36,820	42,193
Telecommunications	4,932	7,094
Website and hosting	199	10,723
	<u>162,404</u>	<u>161,201</u>